

ANNUITY SUITABILITY TRAINING



American National requires Annuity Suitability Training in ALL STATES

Effective August 1, 2013, when an annuity application is received and the producer has not completed the mandated product specific training, the annuity application will be rejected and returned to the producer. A new application will be required for submission after the training is completed.

State Continuing Education Requirements

In addition to American National's required training, many states require additional continuing education (CE) annuity certification training to comply with the NAIC Model and the Revised NAIC Model.

Please see the table below for your specific annuity suitability training requirements.

State	NAIC Model Effective Date	State Level CE Training Compliance Date		Revised NAIC Model Effective Date
		For agents licensed PRIOR to the effective date	For agents licensed AFTER the effective date	
Alabama	1/1/2017	7/1/2017	1/1/2017	—
Alaska	10/16/2011	4/16/2012	10/16/2011	—
Arizona	1/1/2018	1/1/2018	1/1/2018	1/1/2021
Arkansas	—	—	—	—
California	1/1/2012	1/1/2012	1/1/2012	—
Colorado	4/1/2011	10/1/2011	4/1/2011	—
Connecticut	2/18/2012	8/18/2012	2/18/2012	—
Delaware	6/1/2017	12/1/2017	6/1/2017	—
District of Columbia	6/24/2011	12/24/2011	6/24/2011	—
Florida	—	—	—	—
Georgia	3/1/2016	9/1/2016	3/1/2016	—
Hawaii	1/1/2012	1/31/2012	1/31/2012	—
Idaho	4/4/2013	10/4/2013	4/4/2013	—
Illinois	9/26/2011	7/1/2012	9/26/2011	—
Indiana	7/1/2011	7/1/2012	1/1/2012	—
Iowa	1/1/2011	5/1/2011	5/1/2011	1/1/2021
Kansas	6/1/2013	12/1/2013	6/1/2013	—
Kentucky	1/1/2012	7/1/2012	1/1/2012	—
Louisiana	8/1/2012	1/1/2013	8/15/2012	—
Maine	11/1/2015	5/1/2016	11/1/2015	—
Maryland	11/1/2011	5/1/2012	11/1/2011	—
Massachusetts	7/1/2016	12/31/2016	7/1/2016	—

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		For agents licensed PRIOR to the effective date	For agents licensed AFTER the effective date	
Minnesota	6/1/2013	1/1/2014	6/1/2013	—
Mississippi	9/1/2013	4/10/2014	9/1/2013	—
Missouri	3/30/2017	9/30/2017	3/30/2017	—
Montana	1/1/2018	N/A	N/A	—
Nebraska	7/19/2012	7/19/2012	7/19/2012	—
Nevada	—	—	—	—
New Hampshire	1/1/2015	7/1/2015	1/1/2015	—
New Jersey	6/6/2011	8/4/2013	8/4/2013	—
New Mexico	—	—	—	—
New York	6/30/2011	N/A	N/A	—
North Carolina	—	—	—	—
North Dakota	8/1/2011	8/1/2012	8/1/2011	—
Ohio	7/1/2011	1/1/2012	7/1/2011	—
Oklahoma	7/14/2010	7/14/2011	7/14/2010	—
Oregon	7/1/2011	1/1/2012	7/1/2011	—
Pennsylvania	12/26/2018	Before Agents Next License Period	12/26/2018	—
Puerto Rico	—	—	—	—
Rhode Island	6/1/2011	12/1/2011	6/1/2011	—
South Carolina	9/25/2011	3/25/2012	9/25/2011	—
South Dakota	7/1/2012	7/1/2013	7/1/2012	—
Tennessee	11/1/2015	5/1/2016	11/1/2015	—
Texas	9/1/2011	3/1/2012	9/1/2011	—
Utah	3/26/2012	N/A	N/A	—
Vermont	—	—	—	—
Virginia	4/1/2017	1/1/2018	1/1/2018	—
Washington	3/29/2012	9/29/2012	3/29/2012	—
West Virginia	7/1/2011	12/31/2011	7/1/2011	—
Wisconsin	5/1/2011	11/1/2011	5/1/2011	—
Wyoming	9/26/2014	3/26/2015	9/26/2014	—



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